

# SEOUL FOOD & HOTEL 2017

# 16-19 May 2017 | KINTEX

Seoul Food and Hotel continues to thrive as Korea's largest and most international tradeshow for the food, beverage, foodservice and hospitality industry. The exhibition offers 4 days of uniquely trade-only buyers including key importers, distributors, restauranteurs, retailers and hoteliers from all across Korea.

### Why choose the Korean market?



largest economy in the world



annual GDP growth forecast between 2016-2020



of food needs to rely on import



of population live within Seoul's metropolitan area



of population live in urban areas

## How big is the show?

**Exhibition Area** 

**National Pavilions** 

**Attendance Exhibiting Companies**  75,171m<sup>2</sup> with 21,884m<sup>2</sup> dedicated to the International Hall **53,406** trade visitors from all over Korea and 6 continents

683 from 46 countries and regions

35 – Seoul Food and Hotel 2016 expanded its status as a global exhibition, welcoming exhibitors from 46 countries, including 35 national pavilions coordinated by government bodies, trade export associations and pavilion organisers

#### **National groups from**

AUSTRALIA

AUSTRIA

BELGIUM

**BOLIVIA BULGARIA** 

CANADA

CHILE

CHINA

COLOMBIA

CUBA

CZECH REPUBLIC

DENMARK **ECUADOR** 

GERMANY

GREECE

INDIA

INDONESIA

ITALY

JAPAN MALAYSIA

◆ MEXICO

MONGOLIA

MYANMAR

PERU PHILIPPINES

POLAND SINGAPORE

SOUTH AFRICA

SPAIN SRI LANKA

TAIWAN THAILAND

TURKEY

**USA** 

★ VIETNAM

# What do the exhibitors say?

"Seoul Food and Hotel is the must attend exhibition to enter the Korean market."

Pieno Zvaigzdes, Egle Vitkauskiene, Sales Director

"The export directors of our German companies from the dairy sector, beer and other German food categories voiced their satisfaction not only with the attendance but also with the visitors' high quality. We value the collaboration with the show organizers on account of their reliability, promptness and high service orientation."

GEFA (German Export Association for Food and Agri-products), Holger Hübner, Managing Director



of exhibitors said they 'achieved their objectives' at SFH 2016



of exhibitors expected to receive orders as a result of the show



of exhibitors rated visitor quality as excellent, good or fair







#### **Focused sectors**









Wine Korea and Meat Korea ensure that key industry personnel are in attendance at Seoul Food and Hotel. Meat Korea is dedicated to meat producers and processors looking to develop their business in Korea, whilst Wine Korea provides a marketing platform for new to market wine, along with wines already established in Korea.

**The Seoul Food and Hotel Culinary Challenge 2017** is set to expand for its third edition in 2017, building upon a successful first two events. The 2016 Culinary Challenge was comprised of a series of competitions across 13 sponsored categories where 275 Korean chefs, ranging from students to professionals, cooked with international food products – sourced from around the world.

# Who are the buyers?

By region

#### **SEOUL -** 39%

**INCHEON / GYEONGGI -** 35.4%

DAEJEON / SEJON / CHUNCHEONG - 6.8%

GWANGJU / JEOLLA - 2.7%

DAEGU / KYANBUK - 2.3%

BUSAN / GYEONGNAM / ULSAN - 2.1%

**GANGWON -** 1.6%

**JEJU -** 0.4%

#### By buyer interest

38.7% visitors

Agricultural, Meat & Seafood 24.2% visitors

Food Ingredients & Additives 20.3% visitors

Beverage:



**16.8%** visitors

Health & Organic

By job function		total attendees
Manufacturer	34.5%	18,443
Distribution	14.6%	187
Hotel & Restaurant	13.5%	7,228
Trader	8.2%	4,335
Researcher	5.2%	2,800
Wholesaler	4.3%	2,280
Institute	3.8%	2,041
Retailer	2.3%	1,229
Press	0.5%	227
Other	11.2%	5,982
Non response	1.8%	954



#### **INDUSTRY SUPPORT**

All of the leading industry and governmental bodies and associations support Seoul Food & Hotel 2017.

- Ministry of Trade, Industry & Energy (MOTIE)
- Ministry of Agriculture, Food and Rural Affairs (MAFRA)
- Ministry of Food and Drug Safety (MFDS)
- Ministry of Health & Welfare (MW)
- Korea Federation of Small and Medium Business (KBIZ)
- Korea Health Industry Development Institute (KHIDI)
- Korean Society for Food Engineering (KSFE)
- Korean Society of Food Science and Technology (KoSFoST)
- The Korean Society of Food Hygiene and Safety (KoSFoS)

- Korea Distribution Science Association (KODISA)
- Korea Imported Liquor Wholesale's Association (KILWA)
- Rural Development Administration (RDA)
- Korea Wine Association (KWA)
- Korea Food Research Institute (KFRI)
- Korea Importers Association (KOIMA)
- The Korean Dietetic Association (KDA)
- Korea Restaurant Association (KRA)
- Korean Bakers Association (KBA)
- Korea Chefs Association (KCA)
- Gyeonggi-do
- Goyang City











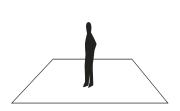
#### THE VENUE

The KINTEX exhibition complex is one of the newest and finest international facilities in North East Asia in size, operational systems and service quality. It is equipped with facilities and infrastructure superior to other exhibition centres all over the world. It is close to both Gimpo and Incheon international airports and a short distance from metropolitan Seoul. It is close to many leading hotels and is within easy reach of the Seoul subway system. After its recent expansion, the centre now occupies over 100,000m<sup>2</sup> gross of exhibition space. KINTEX is widely recognised as one of the finest centres in Asia, and now one of the finest in the world.

#### THE ORGANISERS

Allworld Exhibitions is Asia's leading organiser of food and hospitality shows, with 15 such events in the region. These events are marked with the famous Apple quality symbol, and include FHC China, FHA in Singapore and HOFEX in Hong Kong, among many others. In its unique partnership with KOTRA, the Korea Trade-Investment Promotion Agency, it has made Seoul Food & Hotel the undisputed entry point to the Korean food, drink and hospitality market.

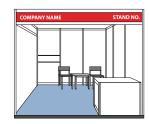
# STAND PACKAGE **OPTIONS**



Bare floorspace, ideal for large exhibitors or national groups who wish to build their own stand.

> SPACE ONLY **US\$360** per m<sup>2</sup>

(minimum area 18m2)



Includes walls, carpet, lighting, fascia, power point, counter, table, chairs, shelving & waste paper basket.

WALK ON STAND **US\$430** per m<sup>2</sup> (minimum area 9m2)



Includes walls, carpet, lighting, fascia, power point, counter, table, chairs, lockable cupboard, storage, shelving & waste paper basket.

**PREMIUM STAND US\$460** per m<sup>2</sup>

(minimum area 18m2)

#### **BOOK A STAND NOW!**

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